PATRIOTS POINT NAVAL & MARITIME MUSEUM

Patriots Point Development Authority South Carolina House Ways and Means Committee Public Education Budget Hearing January 25, 2023



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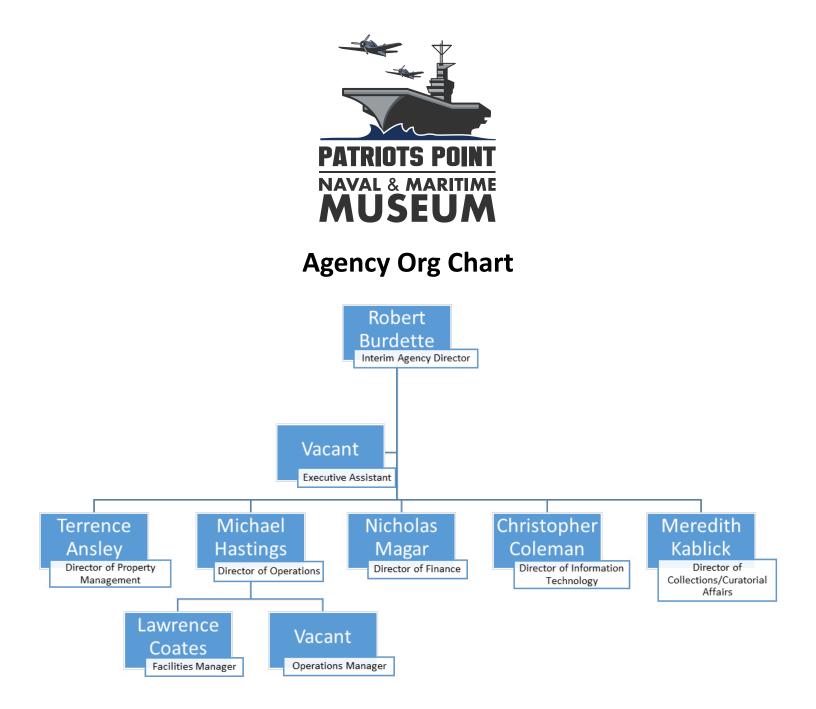


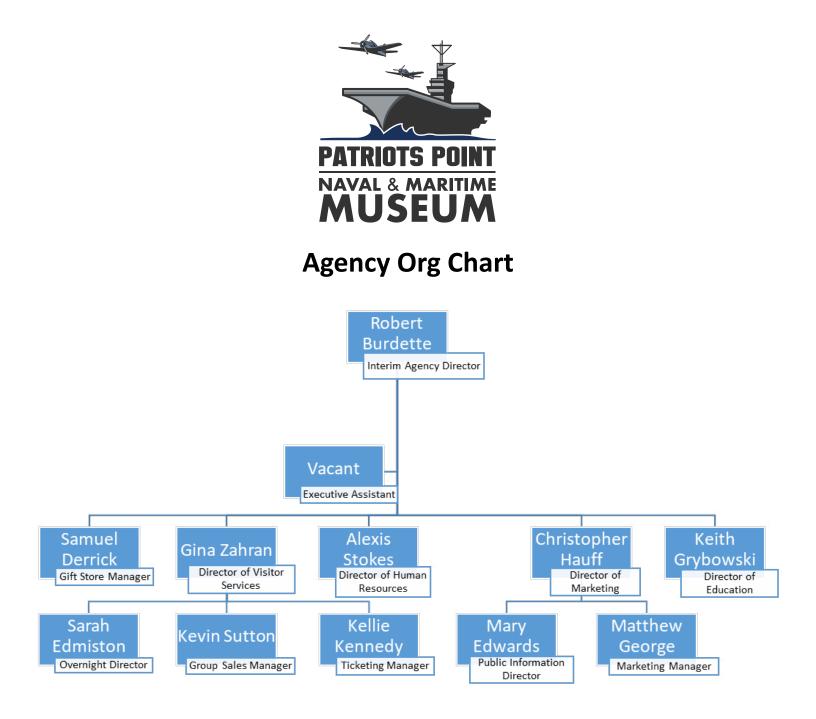
Key Officials Attending

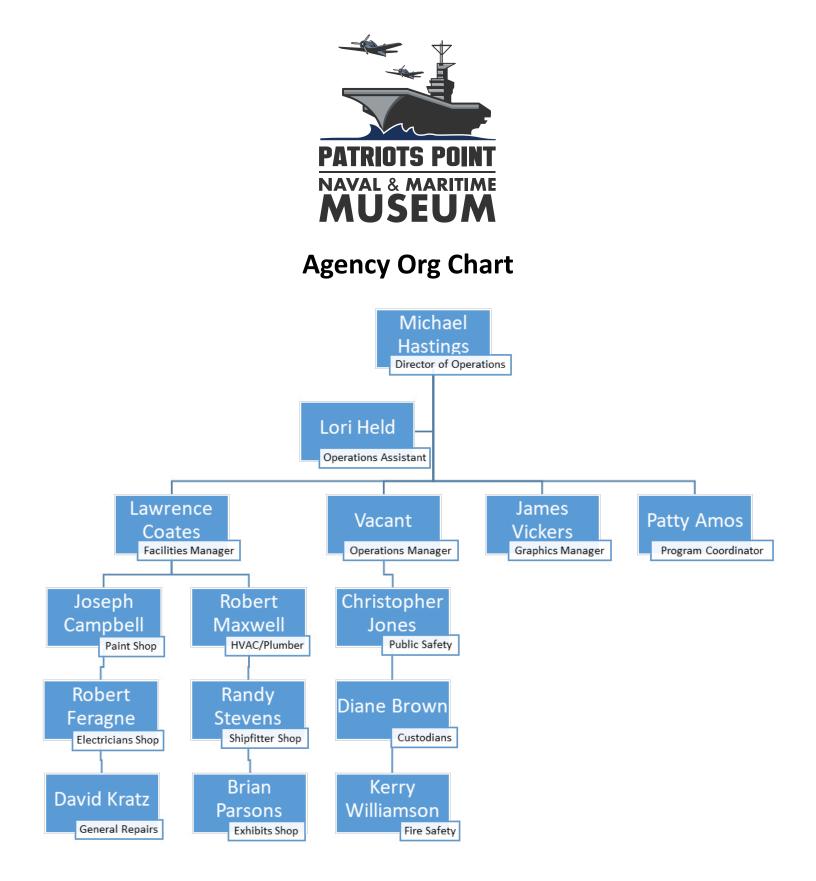
Robert Burdette

Interim Executive Director MBurdette@patriotspoint.org 843-881-5922

Nick Magar Director of Finance <u>nmagar@patriotspoint.org</u> 843-881-5996

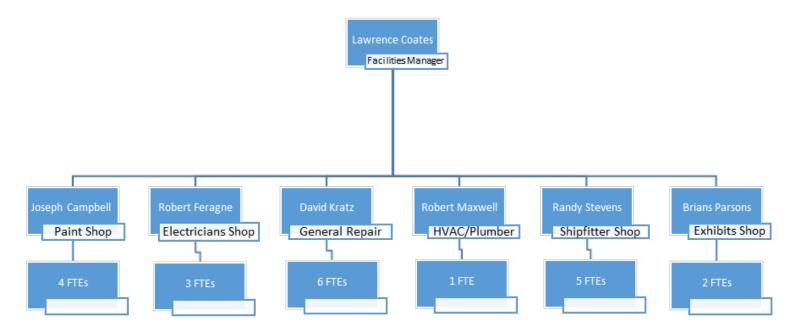


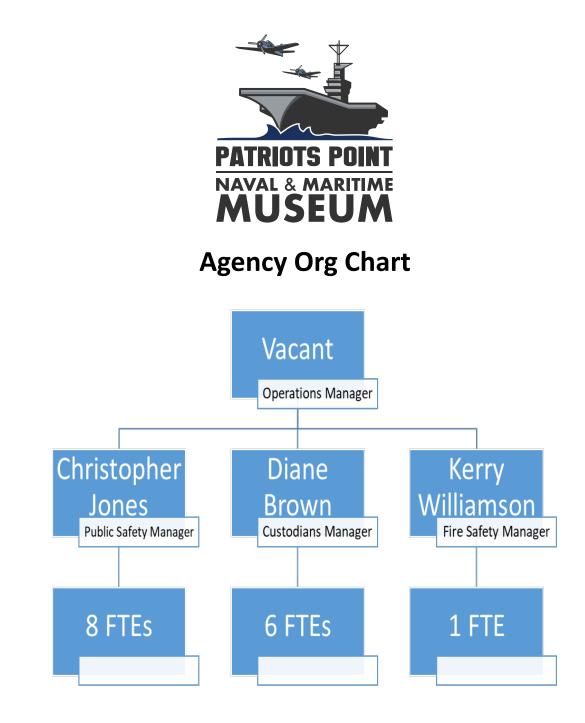






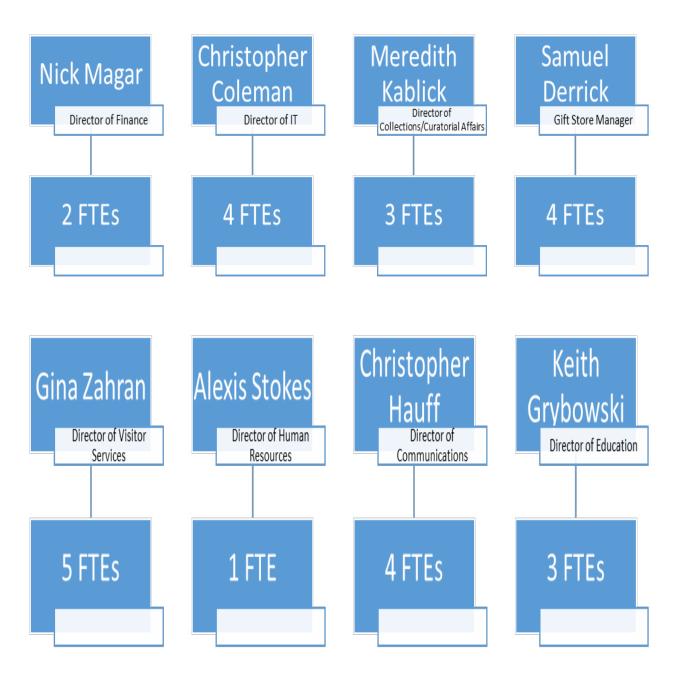
Agency Org Chart







Agency Org Chart



40 Patriots Point Road, Mount Pleasant, South Carolina, 29464 | 843.884.2727 | PatriotsPoint.org



Budget Request Outline

Requesting no new provisos or changes to current provisos.

Only budget request is an increase of restricted funds of \$1,163,988 to an agency total of \$15 million.

Previous budgets have not included a line item for principal payments of the USS Laffey Loan. The agency has realigned funds from other line items to make the annual payment the past two fiscal years.

The Laffey Loan payment will be approximately \$1.2 million/year starting FY24.

The current budget authorization level could be insufficient to meet future financial obligations as detailed in the Accountability Report that include:

- USS Laffey Loan repayment
- USS Laffey maintenance
- USS Yorktown maintenance
- Temporary gift shop facility
- Maintaining disaster reserve fund

Patriots Point has the cash on hand and future revenues to meet these obligations, the agency just needs an increase of its budget authorization levels.



Agency Name:	Patriots Point Do	Velopment Authority		· · 1
Agency Code:	8360	Section:	52	·
			Fiscal Year FY	2023-2024
			Agency B	udget Plan

FORM A - BUDGET PLAN SUMMARY

OPERATING	For FY 2023-2024, my agency is (mark "X"):
REQUESTS	Requesting Ocneral Fund Appropriations.
	X Requesting Pederal/Ollier Authorization.
(FORM BI)	Nol requesting any changes.
and the strength of the	
NON-RECURRING	Far FY 2023-2024, my sgency is (mark "X"):
REQUESTS	Requesting Non-Recurring Appropriations.
	Requesting Non-Recurring Pedern/Other Authorization.
(FORM B2)	X Not requesting any changes,
CAPITAL	For FY 2023-2024, my agency is (marit "X");
REQUESTS	Requesting Annuling for Capital Projects,
	X. Not equesting any changes.
(FORM C)	
PROVISOS	For 6¥ 2023-2024, my ngoncy Is (mnrk "X"):
	Requesting a new provise and/or substantive changes to existing provises.
(FORM D)	Only requesting technical proviso obarges (auch as date references).
(a value by	X Not requesting any proviso changes.

Please identify your agency's preferred contacts for this year's budget process.

		Nume	Phona	<u>Email</u>
: (PRIMARY	Nick Magar	(843) 881-5996	ansagar@palrlotspoint.org
	CONTACT:			
:	SECONDARY	Robert Burdello	(843) 881-5920	mburdelle@patriolspoint.org
i	CONTACT:		1	

I have reviewed and approved the enclosed FY 2023-2024 Agency Budget Plan, which is complete and accurate to the extent of my knowledge.

	Agence Director	(noted or Commission Chair
SIGN/DATE: TYPE/PRINT NAME;	NA Mar Osti zosent	UAUNE ADAMIS

This form must be signed by the agency head - not a delegate.

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Agency Name:	
Agency Code:	

Patriots Point Development Authority P360 Section:

52

Fiscal Year FY 2023-2024

Agency Budget Plan

FORM A - BUDGET PLAN SUMMARY

OPERATING	For FV 2023-2024, my agency is (mark "X"):
REQUESTS	Requesting General Fund Appropriations.
	X Requesting Federal/Other Authorization,
(FORM B1)	Not requesting any changes.
NON-RECURRING	For FY 2023-2024, my agency is (mark "X"):
REQUESTS	Requesting Non-Recurring Appropriations.
i aqueene	Requesting Non-Recurring Federal/Other Authorization.
(FORM B2)	X Not requesting any changes.
CAPITAL	For FV 2023-2024, my agency is (mark "X"):
REQUESTS	Requesting funding for Capital Projects.
REQUESTS	X Not requesting any changes.
(FORM C)	
PROVISOS	For FY 2023-2024, my agency is (mark "X"):
ritovisos	Requesting a new proviso and/or substantive changes to existing provisos.
accente m	Only requesting technical proviso changes (such as date references).
(FORM D)	X Not requesting any proviso changes.

Please identify your agency's preferred contacts for this year's budget process.

	<u>Nome</u>	<u>Phone</u>	Email
PRIMARY	Nick Magar	(843) 881-5996	nmagar@patriotspoint.org
CONTACT:			
SECONDARY	Rohert Burdette	(843) 881-5920	mburdelte@patriotspoint.org
CONTACT:			

I have reviewed and approved the enclosed FY 2023-2024 Agency Budget Plan, which is complete and accurate to the extent of my knowledge.

	Agency Director	Board or Commission Chair
SIGN/DATE:		
TYPE/PRINT NAME:		

This form must be signed by the agency head - not a delegate.



Agency N	ame:					Patriols Po	int Develop	aient Aulho	nįtA			
Agen cy G	ode:					P360						
Section:						52						
BUDGET.REQUESTS						FIES				-		
Prioritu	Bonunct	Roomer Tilla	State	Faderal	Fermerked	Restricted	Total	State	Eedoral	Facesked	Restricted	Total

Priority	Request Type	Request Title	State	Federal	Esrmarked	Restricted	Tolaj	Siate	Fedoral	Earmarked	Restricted	Total	ĺ
1		increase to Authorization Level	Û	o	0	1,163,988	1,183,968	0.00	0.00	0.00	0.00	0.00	
TOTALS		Ð	0	0	1,163,988	1,163,988	0.00	0.00	0.00	0.00	0.00		



Agency Name:	Patriots Point	Development Authority	i
Agency Code:	P360	Section:	52
FC	<u> DRM_B1 – RE</u>	CURRING OPERATI	NG REQUEST
AGENCY PRIORITY	1		
	Provide the Agency Pri	iarity Ranking from the Executive Summary	и.
TITLE	Increase to Authorize	ation Level	
	Provide a brief, descrip	nive title for this request.	
	General: 30		
	Federal: S0		
AMOUNT	Other: \$1,163,988		
	Total: \$1,163,988		
	-		2024? This amount should correspond to the total for
	off finding sources on i	the Executive Summary.	
NEW POSITIONS	0,08		
	Please provide the tota	l number of new positions needed for this i	rgnesi.
	Mark "X" for all that	tapply:	
	X Change in cost o	Providing current services to existing pro	-
FACTORS		oat/enrollment under existing program guid change in eligibility/enrollment for existing	
ASSOCIATED		marge in engloanty/enforment for existing program change in service levels of areas	program
WITH THE	Proposed establ	ishment of a new program or initiative	
		ar other external fluancial support for exist	
REQUEST		ind balances previously used to support p.	rogram
	IT Technology/	during development	
		n-Recurring request – If so, Priority #	
	Mark "X" for prima	ry applicable Statewide Enterprise Stra	Iceic Objective:
STATEWIDE		ung, and Human Development	
ENTERPRISE	Healthy and Sat	e Pamilies	
STRATEGIC		ety, Integrity, and Security	
OBJECTIVES	X Public Infrastruc Government mo	cture and Economic Development 4 Obicens	
		CONVERS	
ACCOUNTABILIT OF FUNDS	support all app Patriots Point 4 amount \$13,85 because a line Budget had to y principal paym in FY24 until th each year unti operations for planned in the the Clamagoro Laffey. Patriot: all Its future fil those obligatio	proved/authorized operational & would like to increase its authori 36,012 to \$15,000,000. A budge item did not exist for the ioan p be moved from Other Operating ent. The ioan principal amount v re ioan is paid off in 2028. The a late is paid off in 2028. The the past couple fiscal years but immediate future as detailed in the construction of a new tem s Point has the cash on hand an nancial obligations, the authoriz inst can be paid.	"Ensure that the annual budget will capital expenditures including debt," ization level from the current it realignment had to be done for FY23 rincipal payment on the Laffey Loan. J Expenses in order to make the will increase to \$1,133,425.98 per year ogency plans on making these payments ores have been relegated to ongoing the agency has larger expenditures the Accountability Report: removal of porary gift shop building, repairs to the d anticipated future revenues to meet ation level just needs to increase so ic Planning and Performance Measurement template

of agency's accountability report, does this funding request support? How would this request advance that stratego? How would the use of these funds be evaluated?

PATRIOTS POINT NAVAL & MARITIME MUSEUM			
RECIPIENTS OF FUNDS	The recipient of these funds would be the state of South Carolina as the agency repays the \$1.2 million per year in principal and Interest on the Laffey Loan. The agency will make these payments every year for the next six years until the loan is paid off in 2028. Vendors would also be the recipient as the agency pays for regular operational expenditures as well as the larger expenditure items which will go through the competitive procurement and bidding processes.		
JUSTIFICATION OF REQUEST	etc.)? How would these finits be allocated – using an existing formula, through a competitive process, based upon predetermined eligibility criteria? Patriots Point has not had an increase to its authorization levels since FY17. The need to pay the principal and interest amounts due on the Laffey Loan yearly, the anticipated larger expenditures, as well as ongoing operations leaves the agency s current authorization insufficient. An increase of authorization to \$15 million leaves the agency well situated to satisfy all its financial obligations. Patriots Point is not requesting these funds from the state, just for the approval to spend up to \$15 million of its own money.		
	Please thoroughly explain the request to include the justification for funds, potential offsets, molehing funds, and		

method of calculation. Please include any explanation of impact if funds are not received. If new positions have been requested, explain why existing vacancies are not sufficient.

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Fiscal Year 2023-2024 Base Budget Report

Agency Code:	P360		
Agency Name:	Patriots Point Development Authority		
Section:	52		

State Funded Program	Commitment Item	Restricted Dollars	Total Dollars	Restricted FTEs	Total FTEs
0101.000000.000	501014 - Executive Director	\$112,562	\$112,562	1.00	1.00
	501058 - Classified Positions	\$3,456,438	\$3,456,438	86.00	86.00
	501070 - Other Personal Services	\$1,004,000	\$1,004,000	0.00	0.00
	508001 - Principal Payments	\$700,000	\$700,000	0.00	0.00
	508014 - Interest - Loan Note	\$171,000	\$171,000	0.00	0.00
	512001 - Other Operating Expenses	\$6,642,012	\$6,642,012	0.00	0.00
Total 0101.000000.000:		\$12,086,012	\$12,086,012	87.00	87.00
9500.050000.000	513000 - Employer Contributions	\$1,750,000	\$1,750,000	0.00	0.00
Total 9500.050000.000:		\$1,750,000	\$1,750,000	0.00	0.00
Total Patriots Poi	nt Development Authority	\$13,836,012	\$13,836,012	87.00	87.00



Accountability Report Summary

Attendance and revenue reverted to pre-pandemic levels in the last quarter of fiscal year 2020-2021 but Patriots Point leadership still took a conservative approach heading into fiscal year 2021-2022. Three of the agency's main revenue sources (admissions, gift shop, parking) were budgeted at 70% of pre-pandemic levels and another major revenue source (the overnight program) would still be closed for much of the year. The agency's FY22 internal expenditure budget was nearly \$3 million less than what it was for fiscal year 2019. Fiscal year 2021-2022 ended as one of the most successful years in the history of the agency that should leave it financially well positioned for the future.

The agency started the fiscal year by setting a monthly attendance record of 43,367 paid visitors in July. By year end the agency would set records in admissions revenue (\$6.8 million), gift shop revenue (\$2.4 million) and revenue from commissions and the properties it leases (\$3.5 million). Total operating revenue for the year surpassed \$13.7 million. This record setting year for revenue along with an expenditure budget that was never significantly increased leaves the agency with over \$12 million in cash to end fiscal year 2021-2022.

The agency made principal and interest payments on its outstanding Laffey Loan in FY22 and has already made those payments on the loan in FY23. The agency was granted a one year deferral on the principal payment of the loan but wanted to make a payment as a show of good faith. As it stands, the agency has six years of payments remaining.

The agency's state budget has remained at \$13,836,012 since fiscal year 2016-2017 which has been sufficient for handling the financial obligations of recent years.



Accountability Report Summary

HOWEVER, PERSONNEL COSTS WILL INCREASE AS PATRIOTS POINT FILLS ITS MANY VACANCIES. ADDITIONALLY, THE IMMINENT LANDSIDE DEVELOPMENT AND THE FACT THAT HISTORICAL NAVAL VESSELS REQUIRE LARGE SCALE REPAIR AND MAINTENANCE EXPENDITURES EVERY NUMBER OF YEARS MEANS THE AGENCY HAS SOME SIGNIFICANT FINANCIAL OBLIGATIONS IN ITS FUTURE.

THESE EXPENDITURES ARE:

- THE DESIGN AND CONSTRUCTION OF A NEW TEMPORARY GIFT SHOP BUILDING.
- Repairs and maintenance to the USS Laffey.
- Repairs and maintenance to the USS Yorktown
- INCREASE TO THE PRINCIPAL AMOUNT DUE ON LAFFEY LOAN
- MUSEUM IMPROVEMENTS AND NEW EXHIBITS

The cost of these expenditures will be spread over a number of fiscal years which will help alleviate the burden but the agency is seeking to increase its authorization level. Patriots Point has the cash and future revenue to handle these financial obligations, it just needs state approval of an increase to the agency's restricted funds. The landside development which began in fiscal year 2023 will provide a source of revenue to fund the major repairs needed for the Yorktown and Laffey. Despite these major expenditures, the agency will make every effort not to overextend itself. Patriots Point recognizes the need to maintain a reserve of funds in these turbulent times.

The hazardous materials aboard the Yorktown, Laffey and Clamagore were not removed by the U.S. Navy prior to the vessels being given to Patriots Point, thus the agency now bears the responsibility for disposing those materials. Patriots Point made every attempt to find a fiscally responsible way to remove the pollutants and repair the USS Clamagore so it could remain as an attraction. Unfortunately, every option was too cost prohibitive. IT became a major concern that if the vessel were to take any



Accountability Report Summary

DAMAGE DURING A HURRICANE IT WOULD HAVE A MAJOR AND FAR REACHING NEGATIVE ENVIRONMENTAL IMPACT. THAT IS WHY IN FISCAL YEAR 2022 THE DECISION WAS FINALLY MADE TO RETIRE THE CLAMAGORE AND THE SUBMARINE WAS REMOVED FROM PATRIOTS POINT IN OCTOBER 2022 TO BE RECYCLED.

The remediation of toxic pollutants on board the USS Yorktown is far too cumbersome and cost prohibitive for the agency to handle on its own. Patriots Point is extremely grateful to Governor McMaster for issuing an executive order directing the Office of Resilience to commission a study to determine the cost of removing the hundreds of thousands of pounds of toxic pollutants aboard the carrier. Work is currently underway to determine the scope and cost necessary to remove these hazardous materials.

LIKE MANY STATE AGENCIES, STAFFING CONTINUES TO BE AN ISSUE. PATRIOTS POINT NOW HAS TWO FULL TIME HUMAN RESOURCES EMPLOYEES AND THEY HAVE BEEN WORKING DILIGENTLY AND EXPLORING EVERY AVAILABLE AVENUE TO COMBAT THE STAFFING SHORTFALL. IN JANUARY OF 2022 PATRIOTS POINT HAD 66 OF ITS 86 FTE POSITIONS FILLED. IN JANUARY OF 2023 70 OF 86 ARE FILLED WITH THREE MORE FULL TIME EMPLOYEES SLATED TO START LATER IN JANUARY. GETTING BACK DOWN TO SINGLE DIGIT FTE VACANCIES BY THE END OF THE FISCAL YEAR SEEMS LIKELY. THE AGENCY IS CURRENTLY IN THE MIDST OF AN EXECUTIVE DIRECTOR SEARCH. IT IS HOPED THAT A NEW EXECUTIVE DIRECTOR WILL BE CHOSEN BY THE END OF JANUARY 2023 AND THEY WILL BEGIN SOMETIME IN FEBRUARY.



FTE Breakdown (As of 1/05/2023)

- 86 Authorized
- 70 Filled (3 pending)
- 16 Vacant
- 51 Operations, 6 Visitor Services, 5 Marketing, 5 Gift Shop, 4 IT, 4 Collections/Curatorial Affairs, 4 Education, 3 Finance, 2 Human Resources, 1 Property Management, 1 Executive Office

ALLBRITTON SUSAN	AC05	SUPPLY SPECIALIST III
AMOS PATTY	AH35	PROGRAM COORDINATOR I
ANSLEY TERRENCE	AH50	PROGRAM MANAGER II
BAILEM SHEILA	JD10	SECURITY SPECIALIST II
BEARDEN ZACHARY	JD10	SECURITY SPECIALIST II
BENTON RAKYM	KA10	BUILDING/GROUNDS SPEC II
BLACKMON CHASITY	JD10	SECURITY SPECIALIST
BOURBEAU BIANCA	AH30	PROGRAM ASSISTANT
BRANTON BRENDA	AC05	SUPPLY SPECIALIST III
BREAUX THOMAS	KC34	GENERAL MAINTENANCE TECH II
BROWN DIANE	KA20	BUILDING/GROUNDS SUPERVISOR I
BROWN JONATHAN	KC32	GENERAL MAINTENANCE TECH I
BROWN RAE	AG06	HUMAN RESOURCES ASSISTANT
BUCHANAN MELISSA	CE20	CURATOR II
BULLOCK JOHN	KC12	ELECTRICIAN I
CALIP VICTOR	KC34	GENERAL MAINTENANCE TECH II
CAMPBELL JOSEPH	KC35	GENERAL MAINTENANCE TECH III
COATES LAWRENCE	KC42	FACILITIES MANAGER VI
COLEMAN CHRISTOPHER	AM55	IT MANAGER I
DAVIS CRYSTAL	AN05	ACCOUNTANT/FISCAL ANALYST
DERRICK SAMUEL	AH15	ADMINISTRATIVE COORDINATOR II
EDMISTON SARAH	AH40	PROGRAM COORDINATOR II



FTE Breakdown (As of 1/05/2023)

EDWARDS MARY	BC44	PUBLIC INFORMATION DIRECTOR I
ELLIS TONY	KA10	BUILDING/GROUNDS SPEC II
FERAGNE ROBERT	KC13	ELECTRICIAN II
FORNEY EDWARD	AH40	PROGRAM COORDINATOR II
GADSDEN DAQUAN	KC32	GENERAL MAINTENANCE TECH I
GEORGE MATTHEW	AH35	PROGRAM COORDINATOR I
GIBBS GARY	KC34	GENERAL MAINTENANCE TECH II
GIDDENS HANNAH	AH40	PROGRAM COORDINATOR II
GRAHAM MELVIN	KC34	GENERAL MAINTENANCE TECH II
GREEN JESSIE	KC34	GENERAL MAINTENANCE TECH II
GREEN TAMARA	AH35	PROGRAM COORDINATOR I
GREGG RICHARD	AH30	PROGRAM ASSISTANT
GRYBOWSKI KEITH	AH45	PROGRAM MANAGER I
HASTINGS MICHAEL	AH45	PROGRAM MANAGER I
HAUFF CHRISTOPHER	AH45	PROGRAM MANAGER I
HELD LORI	AA75	ADMINISTRATIVE ASSISTANT
JACKSON MARQUISE	KA10	BUILDING/GROUNDS SPEC II
JOHNSON CRAIG	AM62	IT CUSTOMER SUPPORT SPECIALIST III
JONES CHRISTOPHER	AH35	PROGRAM COORDINATOR I
JOSEPH DARRYL	KC32	GENERAL MAINTENANCE TECH I
KABLICK MEREDITH	AH45	PROGRAM MANAGER I
KENNEDY KELLIE	AH35	PROGRAM COORDINATOR I
KRATZ DAVID	KC35	GENERAL MAINTENANCE TECH III
LAMOUREUX MICHAEL	JD10	SECURITY SPECIALIST
MAGAR NICHOLAS	AN09	ACCOUNTING/FISCAL MANAGER I
MALOYED DONALD	KC34	GENERAL MAINTENANCE TECH II
MANN NICHOLAS	KC34	GENERAL MAINTENANCE TECH II
MAXWELL ROBERT	KC23	HVAC /ENERGY MNGT SYSTEM TECH I
MEYERS WILLIAM	KC34	GENERAL MAINTENANCE TECH II
PARSONS BRIAN	KC12	ELECTRICIAN I
POINSETTE ISAAC	KC34	GENERAL MAINTENANCE TECH II
PUTZ ROSE	JD10	SECURITY SPECIALIST II
SAUNDERS ALICE	AC05	SUPPLY SPECIALIST III
SHARP JAMES	JD10	SECURITY SPECIALIST II

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FTE Breakdown (As of 1/05/2023)

SIMMONS ANTHONY	KA10	BUILDING/GROUNDS SPEC II
SIMMONS EDELL	KA10	BUILDING/GROUNDS SPEC II
STEVENS RANDY	KC35	GENERAL MAINTENANCE TECH III
STODDARD JAMES	KC34	GENERAL MAINTENANCE TECH II
STOKES ALEXIS	AG20	HUMAN RESOURCE DIRECTOR I
SUEHL FREDERICK	KC34	GENERAL MAINTENANCE TECH II
SUTTON KEVIN	AH40	PROGRAM COORDINATOR II
TURNER CATHERINE	AA50	ADMINISTRATIVE SPECIALIST II
VENEZIA LISA	KA10	BUILDING/GROUNDS SPEC II
VICKERS JAMES	BC24	VISUAL MEDIA DESIGNER II
WILLIAMS ELIZABETH	JD10	SECURITY SPECIALIST II
WILLIAMSON KERRY	JC80	FIRE SAFETY OFFICER III
WILLMAN JOHN	BC22	VISUAL MEDIA DESIGNER I
ZAHRAN GEORGINA	AH45	PROGRAM MANAGER I
VACANT	AA75	ADMINISTRATIVE ASSISTANT
VACANT	KC32	GENERAL MAINTENANCE TECH I
VACANT	KC34	GENERAL MAINTENANCE TECH II
VACANT	KC34	GENERAL MAINTENANCE TECH II
VACANT	KC32	GENERAL MAINTENANCE TECH I
VACANT	AH15	OPERATIONS MANAGER
VACANT	KC12	ELECTRICIAN I
VACANT	JC60	FIRE SAFETY OFFICER I
VACANT	KC12	ELECTRICIAN I
VACANT	AH25	ADMINISTRATIVE MANAGER II
VACANT	AM71	NETWORK TECHNICIAN II
VACANT	AM80	IT SECURITY SPECIALIST I
VACANT	CE20	CURATOR II
VACANT	AC05	SUPPLY SPECIALIST III
VACANT	AC01	SUPPLY SPECIALIST
VACANT	AA50	ADMINISTRATIVE SPECIALIST II



Carry Forward Cash Information

Carry forward authority granted by Section 51-13-765 of the SC code of laws:

"The Patriots Point Development Authority may maintain special accounts controlled by the authority and made up of funds received by the authority. The authority may retain and carry over these funds it has on account from fiscal year to fiscal year. The receipt and expenditure of funds in these accounts must be reported in an annual fiscal audit of the authority."

FUND NUMBER	FUND TITLE	YEAR END CASH BALANCE
30039000	AFS - Dual Employment	(76,341.68)
30499000	AFS - Donations	4,177.58
31339000	AFS - ADM REV - EAR	20.93
36349000	AFS-CAP RES FD OPER	50,000.00
39079000	[CP] AFS - OTHER FDS	65,746.92
40499000	ADS - DONATIONS - Res	464,417.80
41339000	ADS - ADMISSIONS REV	11,548,384.05
49739000	AFS - EDUC IMP ACT 84	498,632.56



Clamagore Leaving





Environmental Assessment





Landside Development Groundbreaking

